



WATERLOO MANUFACTURING

COMPLETE BOILER ROOM SOLUTIONS

Looking For A Boiler Supply & Servicing **Company With The Knowledge & Experience** To Get It Right?

We are that company and we want to help you optimize your boiler room.

Established in 1850, Waterloo Manufacturing Ltd. has a long history of growth and evolution that continues to this day. In our early days we began as a manufacturer of farm machinery equipment, steam engines, pulp and paper rolls, and in 1947, became an authorized Cleaver Brooks Representative for South West Ontario. In 1984, we streamlined the company to further focus on solely providing boiler room equipment solutions in South West Ontario.

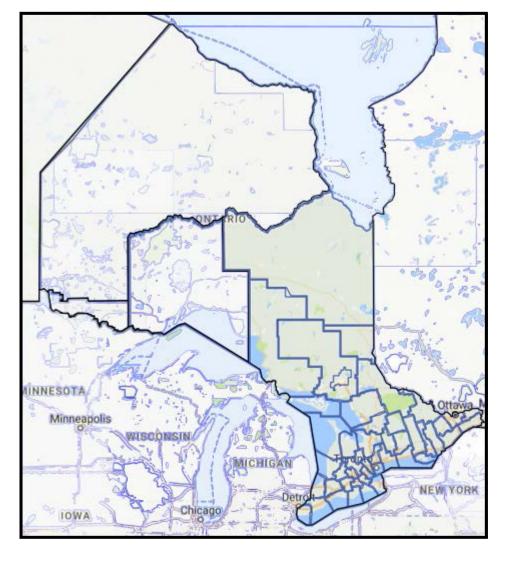
In 2015, a unique opportunity arose to expand our company to include the Eastern Ontario region formerly covered by John M. Schermerhorn Ltd.

In 2017, a further opportunity arose to expand our company to include the territory formerly represented by Johnson Paterson, Inc. to be the sole representative for Cleaver Brooks in the province of Ontario. *Refer to Map on Page 4.



We will soon be opening our 3rd Ontario location based in the Greater Toronto Area and we are looking forward to introducing ourselves to new customers, engineering firms, and contractors in the area previously serviced by Johnson Paterson, Inc. We are offering our services as a complete boiler room solution provider, focusing on addressing any efficiency, reliability, safety and sustainability concerns you may have.

Waterloo Manufacturing and Cleaver Brooks strive to become a trusted partner and advisor in each boiler plant by providing the equipment, resources and tools to assist in continuously maintaining and improving a safe, reliable, efficient and sustainable boiler room operation.



Ontario West

- Brant County
- Bruce County
- Dufferin County
- Elgin County
- Essex County
- Grev County
- Haldimand County
- Huron County
- Region of Halton
- Lambton County Middlesex County
- Region of Niagara
- Norfolk County
- Oxford County
- Perth County
- Simcoe County
- Region of Waterloo
- Wellington County
- Municipality of Hamilton-Wentworth
- Municipality of Chatham-Kent

Central Ontario

- Algoma District
- **Cochrane** District
- Durham County
- Haliburton County
- Hastings County
- Manitoulin Island
- Muskoka District
- Nipissing District
- Northumberland County
- Parry Sound District
- Peel County
- Peterborough County
- Prince Edward County
- Sudbury District
- York County

Grenville

Lanark County ٠

Ontario East

Lennox & Addington County

Carleton County

Dundas County

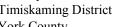
Frontenac County

Glengarry County

United Counties of Leeds &

- Prescott County
- Renfrew County .
- Russell County
- Stormont County ٠
- Hull Section of Gatineau

- Timiskaming District
- Victoria County







South West 505 Dotzert Court, Unit 1 Waterloo, ON N2L 6A7



East 19 Grenfell Crescent, Bay 1 Ottawa (Nepean) ON K2G 0G3

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WATERLOO MANUFACTURING IS PROUD TO PROVIDE COMPLETE BOILER ROOM SOLUTIONS

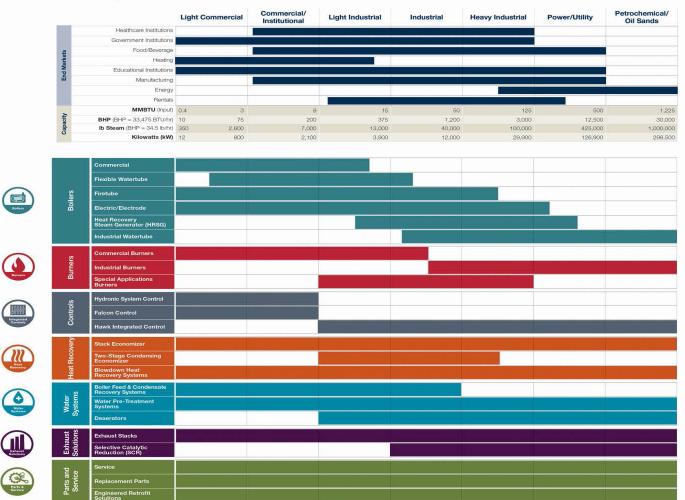
Experience – 70 year business partner with Cleaver Brooks.

Our Services Include:

New Equipment Sales – Our sales team specialize in Steam, Hydronics, Conversions, Aftermarket, and Exhaust Solutions, drawing on decades of experience. Our team also has access to Cleaver Brooks product and sales engineers to ensure you get the right product to meet your needs.

THE FOLLOWING CHART OUTLINES THE CLEAVER BROOKS PRODUCTS OFFERED

Cleaver-Brooks Solutions Map



Parts – We currently have 2 parts warehouses in Ontario, with a 3rd location planned. Our service trucks are also well stocked to ensure a fast parts delivery. This along with access to the Cleaver Brooks Parts Distribution facility with over \$6 million dollars in inventory available to ship at a moments notice.



Service – Boiler and pressure vessel welding service staff with decades of experience; a fleet of fully equipped and well stocked service trucks; G1 and OB1 certified Cleaver Brooks Factory Trained technicians and Certified Welder on call 365/24/7. Fully supported by Cleaver Brooks Service Group and R&D product engineering. Our technicians are factory trained to service and commission full product range from 10 to 300,000 boiler horsepower.



Technical Solutions Specialist - RSE certified, currently the only Cleaver Brooks Certified Boiler Plant Optimization Specialist in Canada, former Cleaver Brooks long term Controls Product Manager, over 30 years industrial controls and communications experience.

Specialty Services – Boiler Plant Optimization Reviews, Thermal scanning, Operator training, extended submittal documentation.

Sp1	100.4 °F
Sp2	168.7 °F
Sp3	179.9 °F
Sp4	161.6 °F
Parameters	
Emissivity	0.95
Refl. temp.	89 °F
Distance	2.1 m
Atmospheric temp.	68 °F
Ext. optics temp.	68 °F
Ext. optics trans.	1
Relative humidity	50 %

like you are dumping water in excess of 150 degrees to drain. See SP4.

FLIR0580.jpg

Rental Boilers – Hydronic and Steam rental boilers are available for emergency or longer term rentals, delivered to your location and quickly installed.



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